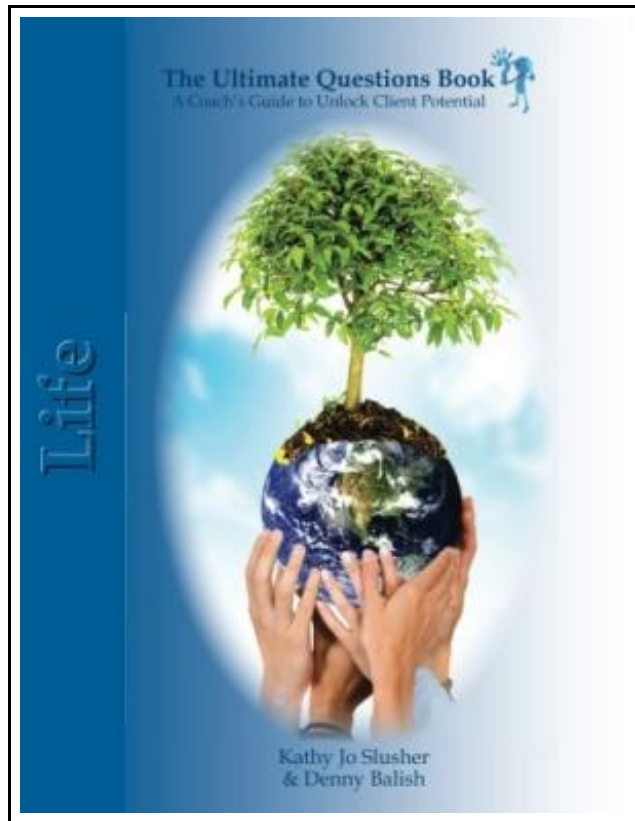


The Ultimate Questions Book - Life: A Coaches Guide to Unlock Client Potential (Paperback)



Filesize: 6.58 MB

Reviews

It is simple in read easier to understand. I am quite late in start reading this one, but better then never. Its been designed in an exceptionally easy way in fact it is just following i finished reading through this publication where basically transformed me, alter the way i really believe.
(Ms. Christy Ondricka DDS)

THE ULTIMATE QUESTIONS BOOK - LIFE: A COACHES GUIDE TO UNLOCK CLIENT POTENTIAL (PAPERBACK)



Marketing Tao, United States, 2013. Paperback. Book Condition: New. 279 x 216 mm. Language: English . Brand New Book ***** Print on Demand *****.Asking powerful questions shifts the way we approach problems by creating curiosity and engaging creativity, leading to solutions. The quality of the questions we ask directly influences the actions we take. It s not just about what you ask, but how you ask the question that gets results. High quality questions clarify, evaluate, probe, prioritize, define choice, address obstacles and create a vision. The right question can make all the difference. The Ultimate Questions Book on LIFE is one in a series of books containing high quality questions that are designed for specific coaching categories to help coaches, counselors, therapists, social workers, teachers and clergy remove resistance and get to the heart of the issue fast. Inside you will find hundreds of questions, examples of when to use specific types of questions, a LIFE Wheel with Lists of Questions under each Wheel Quadrant, LIFE Quotes, An Open Closed-Ended Questions List, How to Design SMART Goals, and a LIFE Values List. This book goes beyond having a list of possible questions. Although this book is designed around how to ask a question and what questions to ask that s not all you will receive. The information and resources found in this book can also help you develop your business through: Designing Your Signature Program Generating Product Program Ideas Creating Evaluation Tools Workshop Seminar Development Inspirational Incentives for Your Clients Prospect Pre-qualification Content for Newsletter Articles Content for Social Media Marketing Blogging.



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